

CE For TAR Members!

– UPDATED: 5/18/2010 –

TAR and TREEF sponsor a growing catalogue of CE Courses – **all of which local associations in Tennessee can host locally for your members!**

This is purely a service to all local associations. There is no charge to host any of these CE courses, other than whatever you agree to pay the instructor. To repeat: local associations pay nothing to TREEF or TAR to host any of these courses – including any of the REBAC courses! Taking advantage of this service will:

- Save your local association the **time** otherwise needed to submit and get CE approval from TREC for course offerings;
- Save your local association the **money** that would otherwise be paid for CE applications to TREC and (in the case of REBAC courses) the annual licensing fees paid for the right to offer such courses as the ABR course, etc.;
- Spare your local association from the **hassles** of getting the course and instructor paperwork compiled and submitted to TREC for CE-accreditation applications; and
- **Give your courses added exposure** by having them posted on the TAR Calendar and included in the TAR DIGEST!

REBAC still charges per-student fees for their courses, but you will pay nothing to TREEF. Hosting any of these courses is simple ...**just follow the steps below:**

1. Book (and agree to pay) **one of the approved instructors for the course you wish to host.**
2. Notify Sally AND Pug at the TAR Education Dept. of the course offering – **sally.cummings@tarnet.com, pug.scoville@tarnet.com** – AS SOON AS you have scheduled it, so that we can add it to the TAR Calendar and to the list of Upcoming Courses in the TAR DIGEST. [*Because the official “sponsor” of these courses in TREC records is TREEF/TAR, it’s important – to be in compliance with rules and regulations – that any advertising reflect this and refer to the local association as the “host” of the course, not the sponsor.*]
3. Secure a copy of the Student Handout for the course **from the instructor**, to duplicate for students.
4. Submit the roster of attendees to Sally when the course is over, so that she can submit it to TREC. [Sally can advise you on what to do.]

We hope you will take advantage of this easy-to-use service in these belt-tightening times!

For more information about any of these courses, as well as any updates to the list of the instructors approved to teach these TAR/TREEF offerings, local association staff should contact **Sally Cummings**, TAR’s Education Coordinator, at 615-440-5037.

2010 LIST OF TREEF CE COURSES & INSTRUCTORS

Core CE Course - 2009/2010 (4 hrs. CE) #5968

Susan Barnette	423-338-7300	susanbarnette@charter.net
Marty Calfee	615-771-6620	homes@MartyCalfee.com
Steve Champion	423-756-5700	stevechampion7@gmail.com
Monica Neubauer	615-371-1544	monica@monicaneubauer.com
Marlene Rakow	931-388-8898	marlener@realtracs.com
Sandra Tanksley	615-661-4400	tanksles@realtracs.com
Bobby Wood	615-754-4766	woodr@realtracs.com

Core CE Course – 2009/2010: Commercial Transactions (4 hrs. CE) #6334

Dick Bales	865-690-1111	dbalesintn@gmail.com
John Griess	865-637-3770	jpgriess@holrob.com

Homeownership Options for TN Workforce (6 hrs. CE) #6310

Susan Barnette	423-338-7300	susanbarnette@charter.net
Steve Champion	423-756-5700	stevechampion7@gmail.com
Bobbie Noreen	615-383-6964	noreenb@realtracs.com
Marlene Rakow	931-388-0772	marlener@realtracs.com
Karen Randolph	423-239-5196	krandolph@chartertn.net
Mary W. Sharp	901-757-2500	mwsharp@bellsouth.net

Agency in Tennessee (4 hrs. CE) #6257

Susan Barnette	423-338-7300	susanbarnette@charter.net
Marilyn Blankenship	615-263-4800	marilyn@marilyntherealtor.com
Gary Blume	901-377-0337	gblume@comcast.net
Marty Calfee	615-771-6620	homes@MartyCalfee.com
Steve Champion	423-756-5700	stevechampion7@gmail.com
Marlene Rakow	931-388-0772	marlener@realtracs.com
Karen Randolph	423-239-5196	krandolph@chartertn.net
Chris Simonsen	615-383-0183	chris.simonsen@zeitlinrealtors.com
Pug Scoville	615-440-5038	pug.scoville@tarnet.com

NAR Ethics Course: 2009-2012 (3 hrs. CE) #6256

Gary Blume	901-377-0337	gblume@comcast.net
Steve Champion	423-756-5700	stevechampion7@gmail.com
Janet DiChiara	731-562-3948	janet@janetdichiara.com
Marilyn Johnston	615-263-4800	marilyn@marilyntherealtor.com
Marlene Rakow	931-388-0772	marlener@realtracs.com
Karen Randolph	423-239-5196	krandolph@chartertn.net
Chris Simonsen	615-383-0183	chris.simonsen@zeitlinrealtors.com
Pug Scoville	615-440-5038	pug.scoville@tarnet.com

RESPA Really Matters (4 hrs. CE) #5924

Gary Blume	901-377-0337	gblume@comcast.net
Steve Champion	423-756-5700	stevechampion7@gmail.com
Monica Neubauer	615-778-1818	monica@monicaneubauer.com
Kyra Scoville	615-794-0833	kyra@kyrascoville.com

Transaction Desk – Basic (3 hrs. CE) #5747

Susan Barnette	423-338-7300	susanbarnette@charter.net
Janet DiChiara	731-562-3958	janet@janetdichiara.com
Sandra Tanksley	615-300-3114	tanksles@realtracs.com
Buzz Steele	615-440-5049	buzz.steele@tarnet.com

Transaction Desk – Advanced (3 hrs. CE) #5748

Susan Barnette	423-338-7300	susanbarnette@charter.net
Janet DiChiara	731-562-3958	janet@janetdichiara.com
Sandra Tanksley	615-300-3114	tanksles@realtracs.com
Buzz Steele	615-440-5049	buzz.steele@tarnet.com

Digital Flood Map Course (2 hrs. CE) #6319

Suzanne White	615-253-4799	suzanne.white@tn.gov
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Enforcing the Code: Professional Standards in Real Estate (3 hrs. CE) #6314

Steve Champion	423-756-5700	stevechampion7@gmail.com
Pug Scoville	615-440-5038	pug.scoville@tarnet.com

The Learning-Center Instructor Workshop [2-instructor course] (16 hrs. CE) #4710

Gary Blume	901-377-0337	gblume@comcast.net
Steve Champion	423-756-5700	stevechampion7@gmail.com
Pug Scoville	615-440-5038	pug.scoville@tarnet.com

[REBAC] ABR 2-day Course (16 hrs CE) #2627

Susan Barnette	423-338-7300	susanbarnette@charter.net
Marty Calfee	615-771-6620	homes@MartyCalfee.com
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Monica Neubauer	615-371-1544	monica@monicaneubauer.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] Successful Buyer Rep in New Home Sales (8 hrs CE) #3681

Susan Barnette	423-338-7300	susanbarnette@charter.net
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Monica Neubauer	615-371-1544	monica@monicaneubauer.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] Successful Relocation Representation (8 hrs. CE) #3680

Susan Barnette	423-338-7300	susanbarnette@charter.net
Marty Calfee	615-771-6620	homes@MartyCalfee.com
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Monica Neubauer	615-371-1544	monica@monicaneubauer.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] Effective Negotiating for RE Professionals – WCR (8 hrs CE) #5217

Susan Barnette	423-338-7300	susanbarnette@charter.net
Marty Calfee	615-771-6620	homes@MartyCalfee.com
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Monica Neubauer	615-371-1544	monica@monicaneubauer.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] Harnessing the Power: Skills-Based Performance Mgmt. – WCR (8 hrs CE) #4821

Susan Barnette	423-338-7300	susanbarnette@charter.net
Marty Calfee	615-771-6620	homes@MartyCalfee.com
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] e-Buyer Course (8 hrs. CE) #3679

Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] Seniors RE Specialist (14 hrs CE) #5367

Susan Barnette	423-338-7300	susanbarnette@charter.net
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Monica Neubauer	615-371-1544	monica@monicaneubauer.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] NAR Green Designation 2-Day (16 hrs. CE) #6008

Susan Barnette	423-338-7300	susanbarnette@charter.net
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Monica Neubauer	615-371-1544	monica@monicaneubauer.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] NAR Green Residential (8 hrs. CE) #6009

Susan Barnette	423-338-7300	susanbarnette@charter.net
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Monica Neubauer	615-371-1544	monica@monicaneubauer.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] At Home With Diversity (7 hrs. CE) #2656

Susan Barnette	423-338-7300	susanbarnette@charter.net
Steve Champion	423-756-5700	stevechampion7@gmail.com
Monica Neubauer	615-371-1544	monica@monicaneubauer.com

[REBAC] Land 101: Fundamentals of Land Brokerage – RLI (16 hrs. CE) #4417

Susan Barnette	423-338-7300	susanbarnette@charter.net
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] Creative Land Planning – RLI (16 hrs. CE) #5864

Susan Barnette	423-338-7300	susanbarnette@charter.net
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
David Jensen	303-396-7369	marketing@davidjensenassociates.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] Tax-Deferred 1031 Exchanges – RLI (16 hrs CE) #5624

Susan Barnette	423-338-7300	susanbarnette@charter.net
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] International RE for Local Markets – CIPS (16 hrs. CE) #4792

Susan Barnette	423-338-7300	susanbarnette@charter.net
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com
Frank Mears	706-736-3375	fmears@meybohm.com
Robert Morris	615-390-3785	robert@robertmorris.com
Bob Sorey	615-758-6880	bob@bobsorey.com
Pat Strong	830-562-3424	patstrong60@aol.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com

[REBAC] Short Sales & Foreclosure: What RE Professionals Need to Know (8 hrs. CE) #6281

Bob Sorey	615-758-6880	bob@bobsorey.com
Buddy Vaughn	615-969-1555	hbvaughn2420@yahoo.com
Ruth Fennell	615-975-7884	ruthfennell@mindspring.com